



2  
0  
2  
6

# MARKETING & BUSINESS DEVELOPMENT SOLUTIONS

Multi-channel campaigns | Global events |  
Demand generation | Digital marketing | Advertising

# CONTENTS

## CONTENTS

- 3 THE LEADING MULTI-CHANNEL PLATFORM FOR ACCESSING THE GLOBAL COMMODITY AND ENERGY TRADING COMMUNITIES
- 4 MULTI-CHANNEL CAMPAIGNS
- 5 GLOBAL EVENTS – COMMODITIES 2026
- 6 GLOBAL EVENTS – COMMODITIES 2026
- 7 GLOBAL EVENTS – COMMODITIES 2026
- 8 DIGITAL MARKETING – COMMODITIES ONLINE EVENTS
- 9 GLOBAL EVENTS – ENERGY 2026
- 10 GLOBAL EVENTS – ENERGY 2026
- 11 DIGITAL MARKETING – ENERGY ONLINE EVENTS
- 12 DEMAND GENERATION - WEBINARS
- 13 DEMAND GENERATION – ADVERTISING, INDUSTRY CONTENT HUBS, NEWSLETTERS
- 14 DEMAND GENERATION - SURVEYS / PUBLICATIONS, ON-SITE EVENTS
- 15 DATA
- 16 CALENDAR
- 17 REFERENCES
- 18 OUR TEAM...YOUR TEAM

# THE LEADING MULTI-CHANNEL PLATFORM FOR ACCESSING THE GLOBAL COMMODITY AND ENERGY TRADING COMMUNITIES

With a **15 year track record** of delivering high level events and building communities in the energy and commodity trading sector – Commodities People provides the **most efficient and cost effective multi-channel route to market** for those looking to be seen, heard, and to increase sales.

By working with us you not only gain from our deep and unique experience and expertise, but also benefit from our brand reputation and neutrality, as well as taking advantage of our enormous database, network and reach.

Some of our most effective and popular channels include:



Many of the sectors most well respected brands work with us in this manner to support them in achieving their goals in brand positioning, thought leadership, lead generation, direct meetings with high value prospects and much more. Campaigns are designed typically on a 12 month timeframe to support and amplify your own marketing activities year round, as well as to support key messages, product launches, upgrades at the times you require maximum visibility.

## KEY STATISTICS

**250,000+**

Database

**35,000+ p/year**

Attendees

**30+**

Events p/year

**110,000+**

Engaged database

**50,000+**

Social reach

**5500+ weekly page views**

Visibility

## SOME OF OUR CLIENTS INCLUDE:



# MULTI-CHANNEL CAMPAIGNS

When you engage in a multi-channel campaign via one of our annual partnerships – the entire resources of Commodities People are put to work in supporting your business goals across the year – we become an extension of your own marketing and sales efforts for a fraction of the cost of developing similar resources in-house.

Some of the main benefits of this approach include:

- **Year round thought leadership, brand visibility, lead generation** – ongoing, rather than just a one off 2 day event
- **Achieving the above, through multiple local, regional and international channels** – providing easy access to new markets, and a level of diversity in lead generation chosen by you
- **Highest positioning at our long running in-person events** – including demonstrating industry prominence via branding as a category lead
- **Being assigned an account manager, working with you throughout the year to ensure your goals are being met** – in addition to fulfilling your agreed partnership activities we will also ensure you receive ad hoc introductions to your key prospects within our network, become part of our ongoing speaker rosters, and are generally supported in every way; including general market intelligence, talent acquisition and much more.
- **Timings that work for you** – set your key activities based on times which best support your key messages, product launches and activities throughout the year – as opposed to being tied to 1 date.

## AWARENESS - WHO ARE YOU?

Brand visibility and leadership positioning across our database of 185k+ through emails and newsletters

Thousands of marketing quality leads generated monthly for introduction into your own channels

Advertising across our digital / non digital assets and through social accounts

## EDUCATION - WHAT DO YOU DO?

Monthly thought leadership opportunities via in-person and online events; carefully crafted to effectively present your message

Bespoke, tailored webinars precisely targetted to your highest value markets and individuals

Commentary and analysis via our annual surveys, publications and interviews

## ENTRY INTO THE SALES FUNNEL

Physical presence at in-person events: pre event messaging to attendees to schedule meetings, ad hoc meetings on site

Bespoke workshops; in-person and online with prospects of the very highest value

Personalised registration form questions driving numerous ultra qualified sales and leads on a monthly basis

## EXAMPLE CAMPAIGN

Goal setting, scheduling and kickoff call

Online event 1/6 (high brand visibility, thought leadership via panel participation, 1000+ qualified leads generated)

Video interview shared with our database of 185k, Advertising across our content hubs

In-person event 1/2 (multiple speaking opportunities including C level panel, workshop, booth, lead positioning)

Online event 2/6

Online event 3/6, continuation of commentary/analysis to our annual industry survey report

Bespoke webinar, Advertising across our content hubs

Online event 4/6

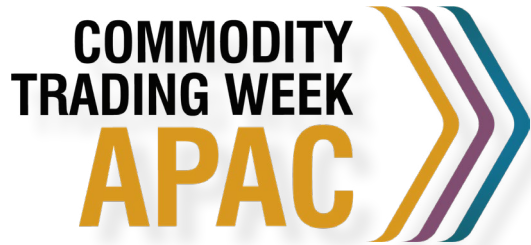
Lead positioning and advertising in monthly industry newsletter

Online event 5/6

In-person event 2/2, Advertising across our content hubs

Online event 6/6

## GLOBAL EVENTS – COMMODITIES 2026



### CTW APAC 2026

[apac.commoditytradingweek.com](http://apac.commoditytradingweek.com)

**JANUARY 27-28, 2026 | MARINA BAY SANDS, SINGAPORE**

Commodity Trading Week APAC is returning for its third edition in 2026, further solidifying its position as the premier event in the Asia Pacific region for the commodity industry. This follows 15 years of unparalleled success, including our partnerships with esteemed organisations such as Enterprise Singapore.

**ATTENDEES: 1500+ in person**

**CORE AUDIENCE:** Leaders and professionals from Agri/Softs, Oil/Energy, Mining/Metals trading, consuming and producing companies. Technology providers, advisory firms, financial sector, logistics providers, shippers, exchanges.

Comprised of the following:



**Features of the event:**

- Highly Practical and Market Participants-led Experiences
- Tech in Commodities Day
- Networking Powerhouse
- Diverse and Insightful Discussions





# GLOBAL EVENTS – COMMODITIES 2026

## COMMODITY TRADING WEEK EUROPE



### CTW EUROPE 2026

[europe.commoditytradingweek.com](http://europe.commoditytradingweek.com)

MAY 6-7, 2026 | STAMFORD BRIDGE STADIUM, LONDON

Comprised of a shared exhibition/networking area, 4 industry leading conferences, networking reception and evening social.

**Attendees:** 1000+ in person

**Core audience:** Agri/Softs, Oil/Energy, Mining/ Metals trading, procuring, and producing companies, financial sector, investment management, shipping, technology, advisory

**ESTABLISHED  
2015**



## GLOBAL EVENTS – COMMODITIES 2026



### CTW AMERICAS 2025

[americas.commoditytradingweek.com](http://americas.commoditytradingweek.com)

**JUNE 17-18, 2026 | DOUBLETREE BY HILTON STAMFORD**

Comprised of a shared exhibition/networking area, a 6 streamed industry leading conference, drinks reception and entertainment.

**ATTENDEES: 650+ in person**

**CORE AUDIENCE: Agri/Softs, Oil/Energy, Mining/Metals trading, consuming and producing companies**

**CO-LOCATED WITH:**





## DIGITAL MARKETING – COMMODITIES ONLINE EVENTS

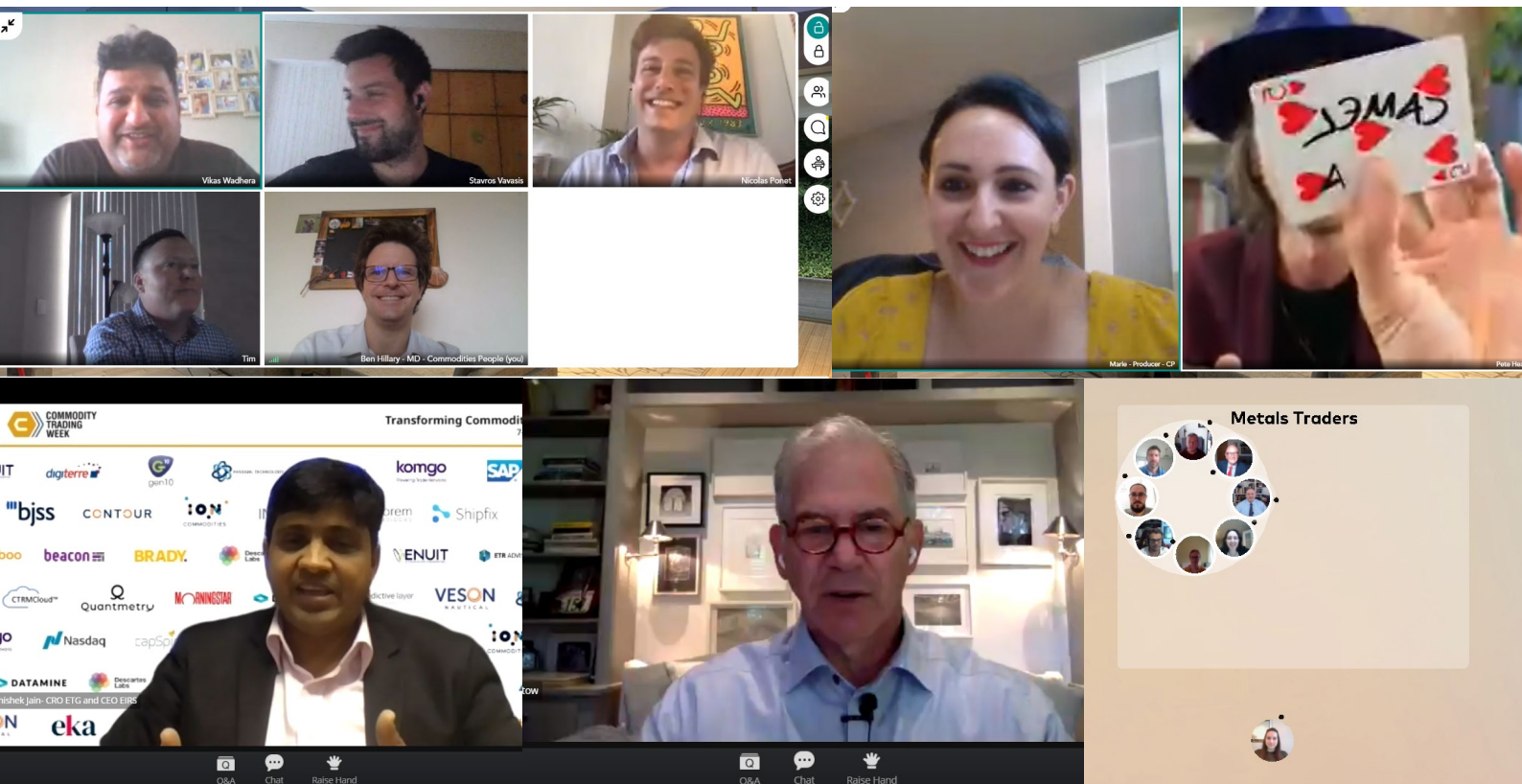
In order to provide the trading community with continual access to knowledge and networking, and to allow our partners and sponsors to lead generate, enhance their brand visibility, and demonstrate thought leadership year-round, *deep dive months* will take place as below. These will typically consist of a minimum of 6 highly targeted webinars, with additional workshops and content generation across the month. Thousands of industry participants will join each focus month.

- **9 October 26'**: Commodity Risk & Finance Online
- **10 November 26'**: Digitalisation in Commodities Online



The digital solution for the conference environment is a great improvement to other webinars!

— BCG





# GLOBAL EVENTS – ENERGY 2026



## ETW EUROPE 2026

[europe.energytradingweek.com](https://europe.energytradingweek.com)

**SEPTEMBER 24-25, 2026 | LONDON BUSINESS DESIGN CENTRE, LONDON**

Comprised of a shared exhibition/networking area, 10 co-located industry leading conferences and an evening social.

**ATTENDEES: 2000+ in person**

**CORE AUDIENCE: Power / Gas / Oil / LNG / Energy trading, production/generation, consuming**

**ESTABLISHED  
2009**

### 1. FULL CONFERENCE ROOMS & HIGH-VALUE AUDIENCES

Get your brand in front of Europe's top energy trading professionals. From front-office traders to risk, compliance, and operations experts, Energy Trading Week Europe 2026 attracts a fully engaged, high-caliber audience. Sponsoring means you're not just visible, you're part of the conversation that shapes the market.

### 2. RECORD EXHIBITION FOOTFALL & BRAND VISIBILITY

With thousands of attendees on the expanded exhibition floor, your brand will stand out where it matters most. Enjoy prime positioning, high footfall, and unforgettable on-site branding, perfect for launching solutions, reinforcing your presence, and leaving a lasting impression.

### 3. INTERACTIVE WORKSHOPS & FORUMS

Lead discussions that matter. Our curated workshops and forums put you directly in front of decision-makers, giving you the chance to demonstrate expertise, showcase innovations, and spark meaningful engagement. Turn insights into influence and influence into action.

### 4. MEANINGFUL CONVERSATIONS & LEAD GENERATION

Energy Trading Week Europe 2026 isn't just about exposure, it's about connection and conversion. Meet hand-picked prospects and key decision-makers in an environment designed for high-value dialogue. Build relationships, generate qualified leads, and drive measurable business results from every interaction.



## GLOBAL EVENTS – ENERGY 2026



### ETW AMERICAS 2026

[americas.energytradingweek.com](https://americas.energytradingweek.com)

**OCTOBER 27-28, 2026 | THE WOODLANDS WATERWAY  
MARRIOTT HOTEL & CONVENTION CENTER**

Comprised of a shared exhibition/networking area, 14 co-located industry leading conferences and evening social.

**ATTENDEES: 2000+ in person**

**CORE AUDIENCE: Power / Gas / Oil / LNG / Energy trading, production/generation**

**ESTABLISHED  
2019**

## WHAT'S NEW IN 2026

### 1. RETURN TO THE WOODLANDS – BIGGER AND BETTER THAN EVER

Following our most successful Energy Trading Week Americas to date in 2025, we're excited to return to The Woodlands, a venue that perfectly blends convenience, atmosphere, and capacity for growth. Designed to foster high-impact networking, the 2026 edition will feature an expanded exhibition floor, additional meeting zones, and enhanced spaces for collaboration and connection. Set against one of Texas's most dynamic and inspiring backdrops, this year's event promises a richer, more immersive experience for every attendee.

### 2. SCALE AND GROWTH

Building on 2025's momentum, Energy Trading Week Americas 2026 will feature more content, more attendees, and more engagement than ever before. With attendee numbers expected to exceed 1500, the event will continue to deliver a powerful balance of trading firms and solution providers, ensuring meaningful interactions with decision-makers and budget holders across the full energy trading value chain.

### 3. EXPANDED CONTENT AND MARKET REACH

Energy Trading Week Americas 2026 will once again bring together industry leaders from across energy sectors, with deep-dive sessions focused on oil, gas, power, renewables, and emerging/new energy markets, it will also continue to focus on topics of cross-commodity relevance, through its established content streams such as the Energy Trading Risk Summit (ETRS), Energy Trading Regulation & Compliance (ETRC), and Energy Trading Operations & Technology (ETOT) and Energy Trading Digitalization (ETD). The 2025 edition of Energy Trading Week Americas will be enhanced with new focus areas and specialist sessions reflecting the sector's fast-changing landscape.

### 4. EXPERIENCES AND ENGAGEMENT

The return to The Woodlands allows us to expand every aspect of the onsite experience, from interactive show-floor activations and meeting lounges to exclusive hospitality and curated networking events. Expect a more experiential, immersive, and business-driven event designed to maximize sponsor exposure and delegate interaction.



# DIGITAL MARKETING – ENERGY ONLINE EVENTS

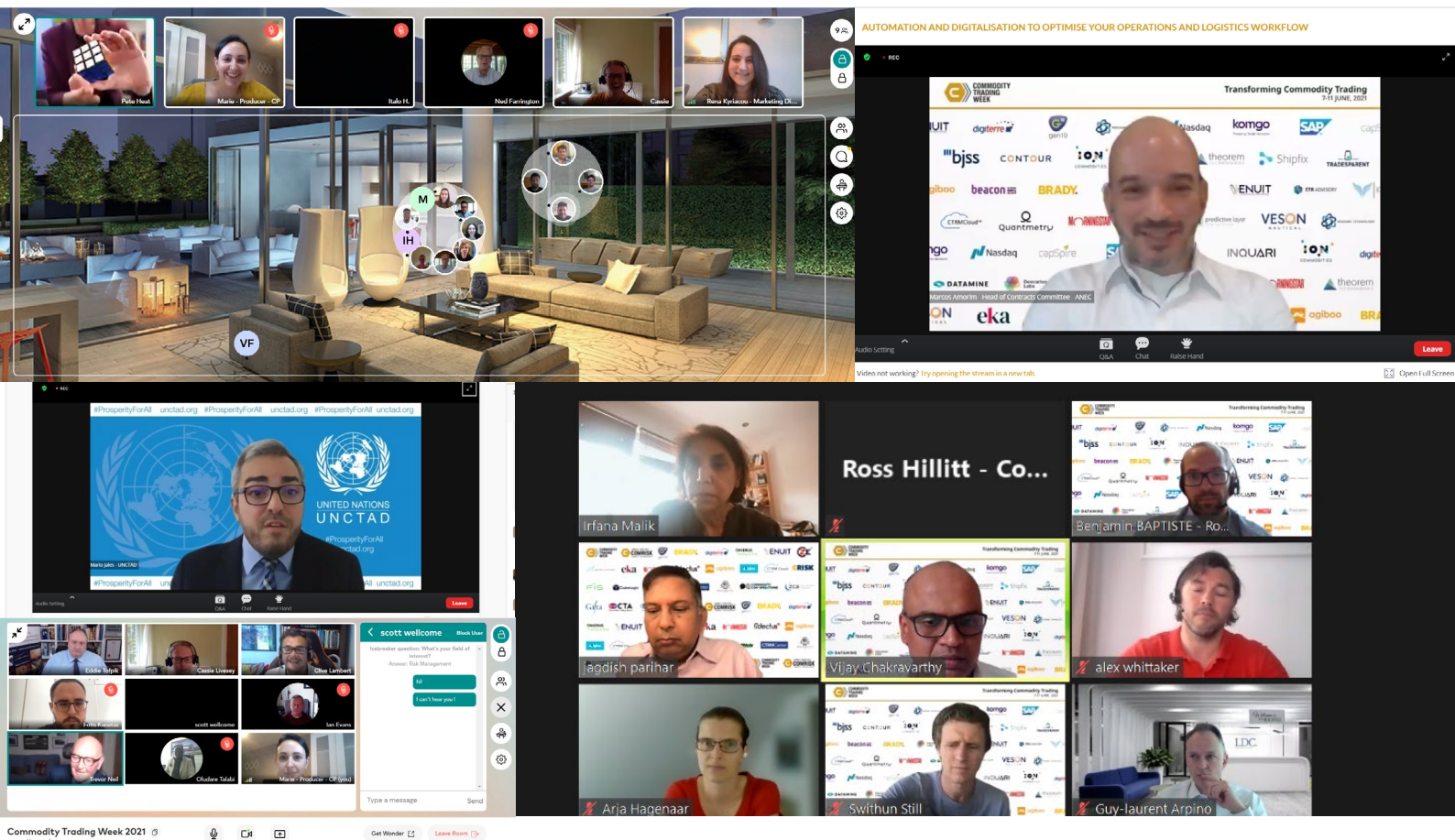
In order to provide the trading community with continual access to knowledge and networking, and to allow our partners and sponsors to lead generate, enhance their brand visibility, and demonstrate thought leadership year-round *deep dive months* will take place as below. These will typically consist of a minimum of 5 highly targeted webinars, with additional workshops and content generation across the month. Thousands of industry participants will join each focus month.

- **4 February 26':** Power Forecasting Online
- **10 March 26':** ETRC Online
- **14 April 26':** Renewables and Storage Optimisation Online
- **21 May 26':** Energy Trading Digitalisation Online



Excellent  
conference  
adapted well  
to remote  
attendance.

— Eka Software Solutions



## DEMAND GENERATION - WEBINARS

Work with us to develop targeted marketing programmes to drive awareness and interest in your products and services.

Specialisms of our demand generation programmes include bespoke webinar development and promotion, as well as a range of content creation and sharing activities.

Our client webinar development programme is one of our most popular offerings, consistently attracting extremely high numbers of registrants and attendees.

We offer a full service, using our own tried and tested methods developed over the last 10 years and perfected during the 'online only' times of covid.

The process includes, but is not limited to



Our results truly speak for themselves – with registered numbers from our last 10 client webinars below, and with live links to the final 2 recordings

For further information please request or consult our webinar prospectus

COMPANY	SUBJECT	REGISTRATIONS
Covantis	The Future of Commodities Trading: Transforming Global Commodities Trade	1948
Windward	Maritime Risk Mitigation 4.0 - From Compliance to Decarbonisation	797
EnAppSys	Trading the Energy Transition - Maximising Opportunities from Decarbonisation, Decentralisation and Digitalisation	1753
Chinsay	There is Money (and Data) Hidden in your Contracts	854
Komgo	Introducing Your Digital Agent - Episode 1: Stock Reconciliation	668
enspired	Keeping the Lights on with AI: Stabilising Energy Markets via Flexible Assets and Automated Trading	1168
Covantis	Covantis North America Launch - A New Era in Global Commodity Trading: Covantis' Eagerly Anticipated Arrival into North American Agri Markets	1892
Molecule	Energy is Exciting; ETRM is Boring	770
enspired	<a href="#">Rise of Batteries</a>	1407
NASDAQ	<a href="#">Commodities - Real Time Risk Management</a>	827



# DEMAND GENERATION – ADVERTISING, INDUSTRY CONTENT HUBS, NEWSLETTERS

## CONTENT

Content creation is a central part of our business. Beyond the standard creation via events and webinars, we support clients in 3 main ways:

# 1

### PERSONALISED CONTENT CREATION

Most commonly taking the form of an interview/series, promoted via email to our extensive database, via our newsletters, and being placed on our Commodity/Energy Trading Insider content hubs. Beyond this we can develop whitepapers, blogs, graphics, and much more.

# 2

### PLACEMENT WITHIN OUR OWN CONTENT

Contributing to any of our own publications including our industry leading commodity and energy trading annual surveys – with full credits, and branding.

# 3

### PROMOTION OF YOUR CONTENT VIA OUR CHANNELS

Should you already have meaningful, high value content we can arrange for it to be distributed to our database, social channels, newsletters and content hubs.

## ADVERTISING

### Industry Content Hubs – The Energy and Commodity Trading Insiders

Host to hundreds of items of the highest quality content – the vast majority being full length recordings of market participant led panels, presentations and webinars, and receiving thousands of weekly page view – the Insiders have become the go to location for high quality, free online content for the sector.

**Opportunities to advertise include a range of display banner ads, video ads, native ads and rich media – linked to specific topic categories, or spread across the entire content hub for maximum visibility. Sponsored and upgraded content options are also available.**

## NEWSLETTERS

On a monthly basis, our database of **185k+ industry professionals** are sent 2 **online** newsletters: The Energy Trading Insider Newsletter and the Commodity Trading Insider Newsletter.

Monthly themes will vary and include NetZero, Digitalisation, Risk, Markets in focus, and many more.

**Opportunities to advertise include a range of banner ads as well as sponsored content. Dependent on the subject there may also be the opportunity to set the theme for that months entire newsletter.**

# DEMAND GENERATION - SURVEYS / PUBLICATIONS, ON-SITE EVENTS

## SURVEYS / PUBLICATIONS

Utilising the incredible amounts of industry data we generate – twice a year we release industry defining surveys – drawn from many thousands of industry participants globally. This is in downloadable pdf format and is advertised to our entire database of 185k, and viewed by thousands of industry professionals.

**Commodity Trading Annual Survey – Released annually in summer**

**Energy Trading Annual Survey – Released annually in winter**

Opportunities to advertise include quarter / half / full pages ads, providing commentary/ analysis, sponsorship by theme.

## ON-SITE - EVENTS

Advertise directly to our on site audience of 500-1000 at each event throughout the year – digitally, via signage, banners, by physical feature – providing the strongest of support to your event team and overall sponsorship.



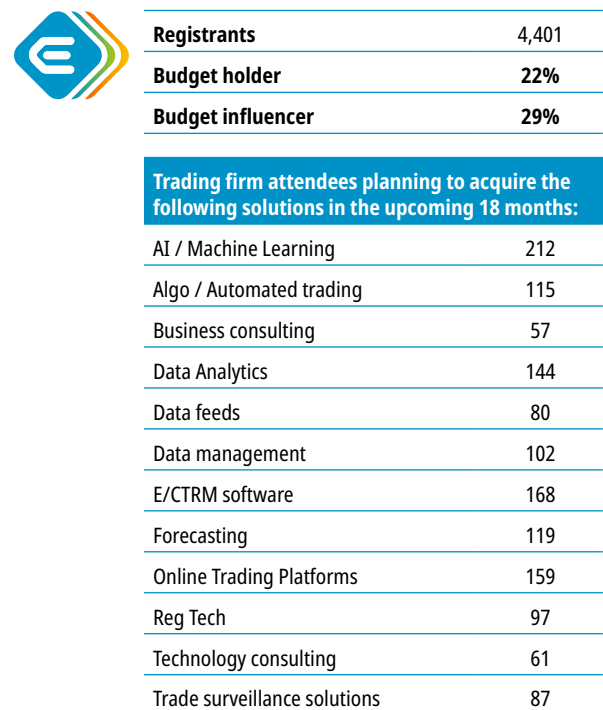
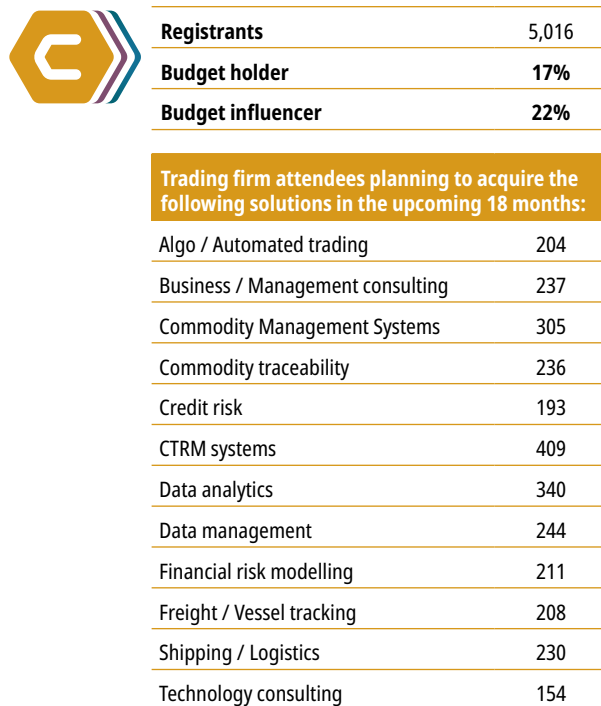
## DATA

High value, GDPR compliant data is at the centre of our partnership and sponsor offerings. At point of registration all attendees complete a short questionnaire which includes crucial questions around their planned upcoming purchases, budgets and areas of interest. This data is made available to event partners and sponsors, also including other important information such as email, location, company categorisation – allowing you to segment and target attendees in the most effective and appropriate way.

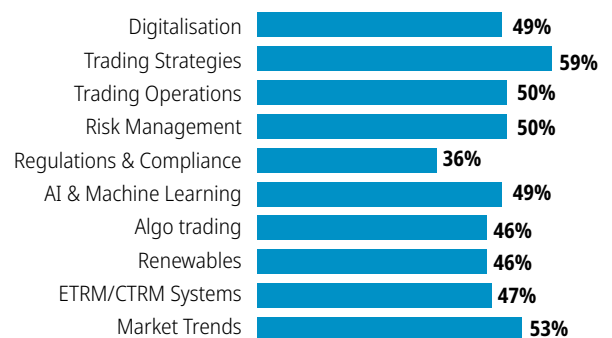
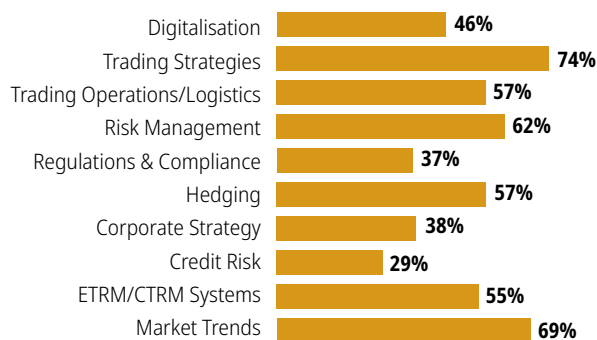
Below you can see an overview of the data gathered at our recent events:

company name	position	ETRM/CTRM Systems	Data Management Tool
1-10 (in the company name)	Head of Technical Analysis & Senior Markets Analyst	FAISCE	FAISCE
A&A	Innovation	FAISCE	TRUI
A&S	Head of Trading and Execution	FAISCE	FAISCE
A24-S&A	Head of market analysis	FAISCE	FAISCE
A24-S&A	Back Office Analyst	FAISCE	FAISCE
Alfa Lach	Commodity Trader	FAISCE	FAISCE
Alm Energy Bank	Senior Director AFAC Commodities	FAISCE	FAISCE
ARM-M&M Trading Bank NV	Global Product Sales Manager Energy	FAISCE	FAISCE
Avaya Power	Portfolio Manager	FAISCE	FAISCE
Avaya Power	Asset Optimization Manager	FAISCE	FAISCE
AE5	Energy Trading Manager	TRUI	FAISCE
Abn-Amro Group Limited	CEO	TRUI	TRUI
Abn-Amro	Co-founder	TRUI	TRUI
Abn-Amro	Manager	FAISCE	TRUI
Abn-Amro	Trade Analyst	TRUI	TRUI
Abn-Amro Exotic Acquire A&A	Trade Support and Operations Specialist	FAISCE	FAISCE
Abn-Amro Exotic Acquire A&A	Trader	TRUI	TRUI
Abn-Amro Nikkei	Energy Globalist	TRUI	FAISCE
Abn-Amro	Strategy	TRUI	FAISCE
Abn-Amro	Energy M&M/Indust	TRUI	FAISCE
Abn-Amro	Portfolio Management Analyst	TRUI	TRUI
Abn-Amro Invest	Analysis and Trading Strategies	TRUI	TRUI
Abn-Amro Energy	Energy Trading Accounts Specialist	FAISCE	TRUI
Abn-Amro Energy	Energy Trading Specialist	FAISCE	TRUI
Abn-Amro Energy Ltd	COO	FAISCE	FAISCE
Abn-Amro	Analyst	FAISCE	FAISCE
Abn-Amro Trading	Head of Power Portfolio Manager	FAISCE	FAISCE
Abn-Amro Trading	Risk Manager	TRUI	FAISCE
Abn-Amro Capital	Marketing	TRUI	TRUI
Abn-Amro	Originator	TRUI	TRUI
Abn-Amro	Head of Back Office	FAISCE	FAISCE
Abn-Amro	Analyst	FAISCE	FAISCE
Abn-Amro	Project Lead	TRUI	TRUI

*A visual of the dataset you would receive*



Main subjects of interest amongst trading firm attendees:





# CALENDAR

27-28 January, 2026	Commodity Trading Week APAC   In-Person
4 February, 2026	Power Forecasting   Online
10 March, 2026	ETRC   Online
14 April, 2026	Renewables and Storage Optimisation   Online
6-7 May, 2026	Commodity Trading Week Europe   In-Person
21 May, 2026	Energy Trading Digitalisation   Online
17-18 June, 2026	Commodity Trading Week Americas   In-Person
2-3 September, 2026	5* Venue, Dubai   In-Person
24-25 September, 2026	Energy Trading Week Europe   In-Person
9 October, 2026	Commodity Risk & Finance   Online
27-28 October, 2026	Energy Trading Week Americas   In-Person
10 November, 2026	Digitalisation in Commodities   Online



## REFERENCES



We have been working with Commodities People since 2016. They are undoubtedly respected industry leaders in the energy and commodities sector and can guarantee getting you close to your target audience either at their events or on an individual basis. They have great people working for them who are always very helpful and flexible, responding to your individual needs and last minute requests. Nothing is too much trouble in terms of delivering client satisfaction and they now have even more channels than ever for you to promote your business, disseminate your thought leadership material, raise your profile and drive leads. I highly recommend working with Commodities People.

— *Digiterre*



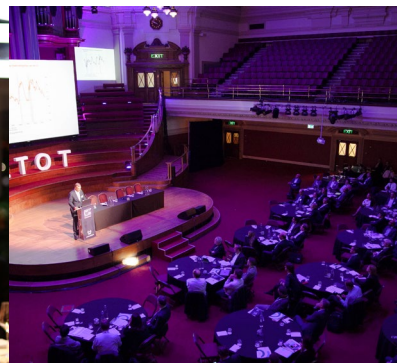
Really a huge thanks for everything, you moderated the webinar so well and CP's work was crucial to achieve these great numbers! Looking forward to working together again!

— *enspired*



You don't truly work in energy until this is in your event calendar.

— *Value*



The Commodities People team are extremely professional and have been a pleasure to work with as a sponsor and speaker partner.

— *Veridapt*



Thanks again for your wonderful conference. It always feels like a family meeting to me!

— *ElCom - Swiss Electricity Regulator*



I would like to thank you for managing, administering, and moderating the webinar today. You and Marie did an excellent job. I am very happy with the outcome and received a lot of positive feedback as well from the attendees. Looking forward to continue promoting our efforts in the industry together.

— *Covantis*



The networking programme was outstanding.

— *Baywa AG*



You are a class organisation and organiser.

— *Climate Neutral Commodity*

## OUR TEAM...YOUR TEAM

Our team has a combined total of nearly 100 years working and developing relationships in energy and commodity trading markets. Working with us puts all of our networks at your disposal.



**BEN HILLARY**  
Managing Director



**HOWARD WALPER**  
CEO, Americas



**MARIE PÉGOUD-FÉJOZ**  
Content Lead - Energy & Commodities



**RUSS MORROW**  
Commercial Director



**RENA KYRIACOU**  
Marketing Director



**GINA DALE**  
Operations Director



**PAOLA GALANTI**  
Senior Account Manager



**AGNES LUCZAK**  
Commercial Lead CTW Europe



**CATHERINE LEMIN**  
Regional Commercial & Sponsorship Manager, Americas



**JED BROOKE-WILLIAMS**  
Commercial Lead CTW Americas



**TOM DALE**  
Sponsor Success Manager



**JOSÉ SEBASTIÃO**  
Commercial & Sponsorship Manager



**LYNDAINE DEMETILLA**  
Commercial & Sponsorship Manager



**ENRIQUE SCHINDELHEIM**  
Commercial & Sponsorship Manager



**RICHARD WELLS**  
Commercial & Sponsorship Manager



**TONY TRAN**  
Senior Event Producer – APAC Commodities



**MENNA NEFEILY**  
Conference Producer (Online Events)



**DAVE HUNTER**  
Conference Producer



**JESSICA JONAH**  
Client Success & Community Manager



**TIFFANY MAYNE**  
Senior Campaign Marketing Manager



**EMILY STEPHENS**  
Campaign Marketing Manager



**VASILIKI NTISO**  
Graphic Design & Digital Marketing Executive



**ALINA ROBINSON**  
Campaign Marketing Executive



**DAN JAMES**  
Campaign Marketing Executive

## OFFICE LOCATIONS

**COMMODITIES PEOPLE**  
Level 39, One Canada Square  
Canary Wharf, London E14 5AB  
Tel +44 (0) 20 7111 1615

**COMMODITIES PEOPLE AMERICAS**  
The Cannon @ the Energy Corridor  
1334 Brittmoore Road, Houston, TX 77043  
Tel +1 (202) 361-1000

With additional representative offices in:  
Paris FR, Milan IT, Hanoi VN, Raleigh USA, Kaunas LT, UK: Birmingham, Darlington, Northampton, Stowmarket, Newport, Dorset